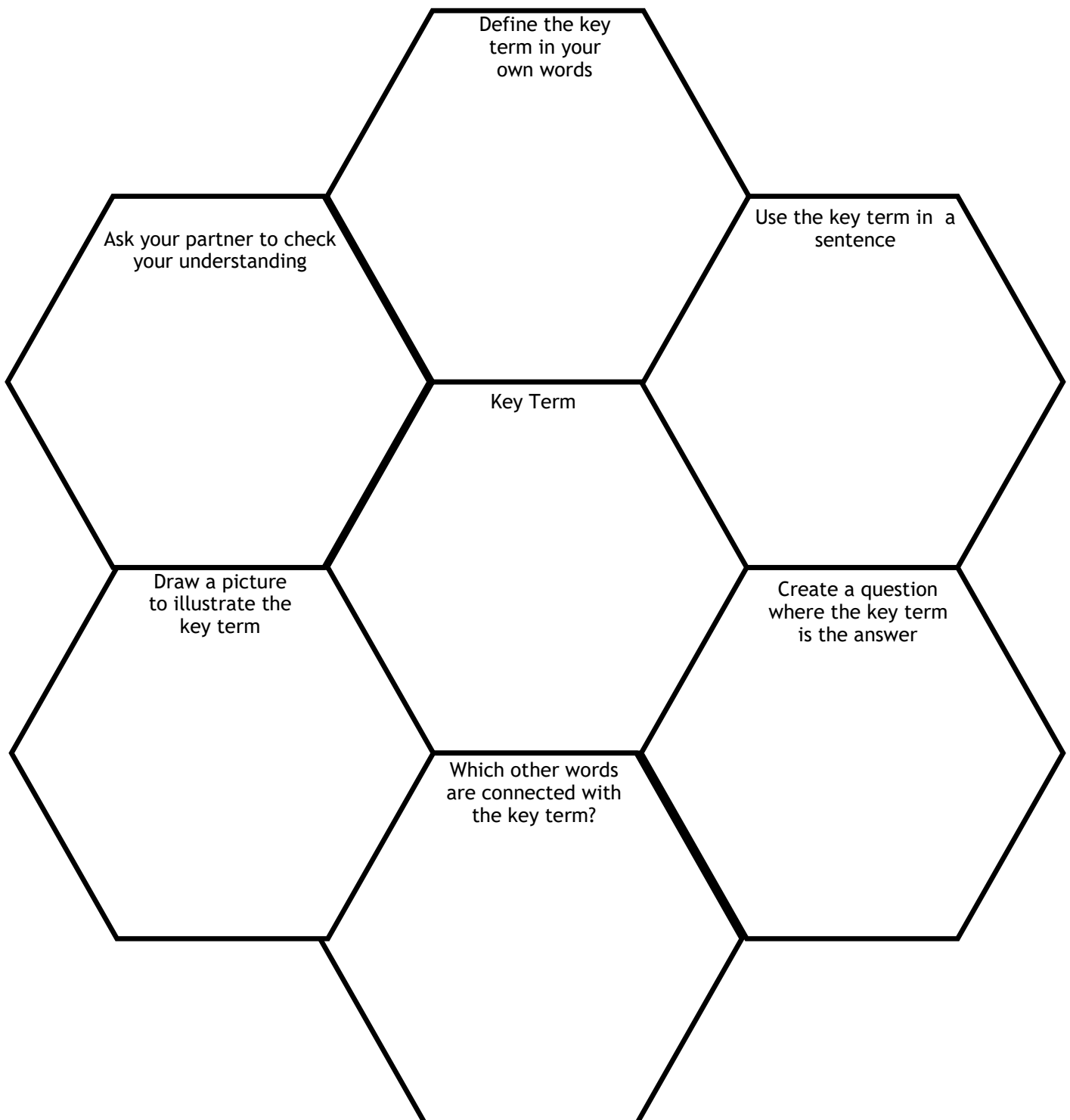


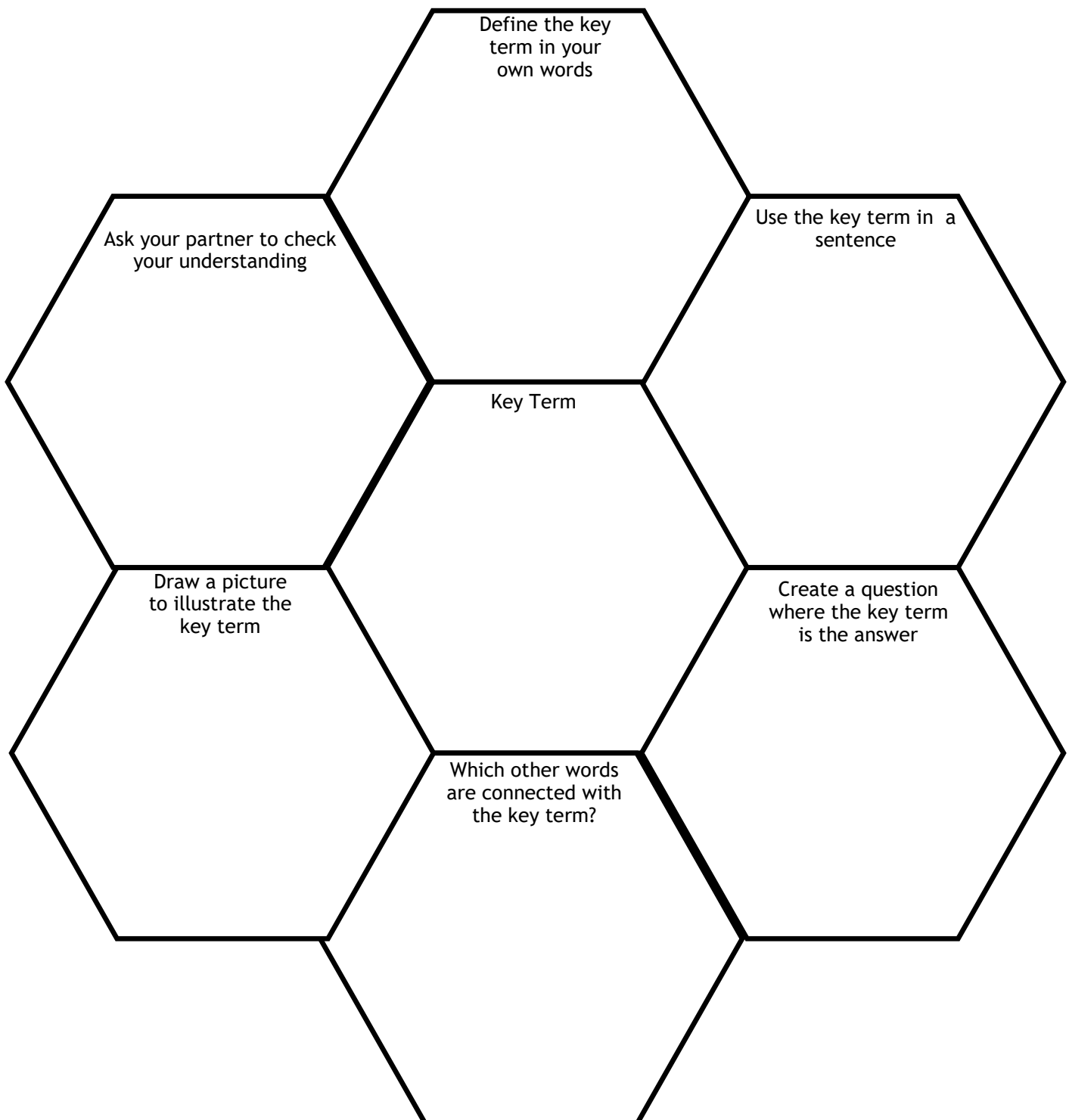
Sleep and Dreams

- Cognitive
- Psychodynamic
- Biological
- REM
- N-REM
- SCN
- Adenosine
- Pineal gland
- Wish fulfillment
- Id
- Ego
- Superego
- Circadian rhythms
- Exogenous Zeitgeber
- Endogenous pacemaker
- Defense mechanisms
- Czeisler et al (1990)
- Dement & Kleitman (1957)
- Restoration Theory of sleep
- Declarative memory
- Procedural memory
- Schema
- Crick & Mitchison (1983)
- Manifest content
- Latent content
- Sleep disorders



Conformity and Obedience

- Compliance
- Identification
- Internalisation
- Informational social influence
- Normative social influence
- Jenness (1932)
- Asch (1951)(1955)
- Mori & Arai (2010)
- Milgram(1963)
- Hoffling (1966)
- Perceived legitimate authority
- Autonomous Agency
- Agentic Agency
- Authoritarian parenting
- Democratic parenting
- An ally
- Confederate
- Secrecy of response
- Self-esteem
- Culture—individualistic/collectivist



Research

- Hypothesis
- Null Hypothesis
- Method
- Discussion
- Results
- References
- IV
- DV
- Lab experiment

- Field experiment
- Naturalistic experiment
- Self- selection
- Random sampling
- Opportunistic sampling
- Quota sampling
- Validity
- Reliability
- Stratified sampling
- Case studies

- Correlational studies
- Interviews
- Questionnaires
- Confidentiality
- Withdrawal
- Consent
- Protection
- Deception
- Debriefing
- CV

